



workforce solutions



## The Florida Manufacturing Extension Partnerships, Workforce Solutions and Indian River County Chamber of Commerce

Present:

### Eureka! Profit 101 Growth Training

#### Profit 101: Grow Sales, Grow Profits

At this workshop, participants will learn:

- √ About a reliable system for accelerating profitable growth
- √ How to leverage current capabilities to attract new customers
- √ How to lead current customers to new services or products

Eureka! Winning Ways Profit 101 is a **half –day**, highly interactive workshop. Attendees participate in a learning simulation to create growth ideas for a fictional company that is facing business conditions paralleling today's economy. Through this simulation process, the company learns that cost cutting alone does not create sustainable growth.



If you are keen on Lean, Six Sigma or TQM, you will really like Eureka! Winning Ways. At the end of the session, you will be excited about your company's future potential and take away insights that can be immediately applied.

**Who should attend?** Business and manufacturing leaders who would like to implement a reliable method for accelerating growth in their own companies.

**For additional information about this workshop or about Florida MEP contact Phyllis Morese at: 772-349-2459 or email: [Phyllism@floridamep.org](mailto:Phyllism@floridamep.org)**

**To register contact:** Janice Meehan at 772-494-2100 or email: [jmeehan@tcjobs.org](mailto:jmeehan@tcjobs.org)

**Date:** December 9, 2010

**Time:** 8:00 am - 12 noon (**registration 7:45 am**)

**Location:** Indian River County Chamber of Commerce  
1216 21<sup>st</sup> Street  
Vero Beach, FL 32960

**Cost:** \$15.00 - mail to Workforce Solutions  
584 NW University Blvd., Suite 300  
Port St. Lucie, FL 34986